

UNITED REPUBLIC OF TANZANIA



TANZANIA INVESTMENT CENTRE.

A WARMLY WELCOME TO INVEST IN TANZANIA

(A brief Information on the Country's Profile, Investment Opportunities and Incentives offered to investors)







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COUNTRY PROFILE	DESCRIPTION
COUNTRY BACKGROUND	 The United Republic of Tanzania is a sovereign state in 1964 following the union of the Republic of Tanganyika and Zanzibar. Tanzania is located in Eastern Africa between longitudes 29° and 41° East, and latitudes 1° and 12° South Its capital is Dodoma while Dar es Salaam is the most populous city. Population is approximately 57.6 million; Annual population growth 3.1% (NBS 2020); Kiswahili and English are the two official languages of Tanzania. Tanzania has a long history of stability and has become an important economic gateway to East Africa; Tanzania is a lower middle income country; Tanzania (total area) 945.5 ('000 Sq. Km); Inland Water 61.5 ('000 Sq. Km) Land Area 884.0 ('000 Sq. Km) Tanzania Mainland 881.3 ('000 Sq. Km) and Tanzania Zanzibar 2.7 ('000 Sq. Km)
ECONOMIC DATA	 Nominal GDP (USD billions): 64.75 (NBS 2020) GDP per capita (USD): 1,157 (NBS 2020) Inflation rate (% change): 3.3 (NBS 2020) GDP growth rate at an average of 6.5% (2016 − 2020), 4.8% in 2020 (NBS 2020)
INTERNATIONAL TREATIES, MEMBERSHIPS, REGIONAL ORGANIZATION, CUSTOMS UNIONS, AND INVESTMENT RELATED AGREEMENTS	 African Continental Free Trade Area Agreement African Development Bank Group African Union Commonwealth of Nations East African Community ("EAC") International Monetary Fund Organisation of African, Caribbean and Pacific States Southern African Development Community United Nations World Bank Group World Customs Organization Cotonou Agreement Multilateral Investment Guarantee Agency (MIGA) World Trade Organization Bilateral Investment Treats (BITs)

COUNTRY PROFILE	DESCRIPTION
DISPUTE RESOLUTION	 Convention on the Settlement of Investment Disputes (ICSID Convention) United Nations Commission on International Trade Law ("UNCITRAL") United Nations Convention on the Recognition and Enforcement of Foreign Arbitral Award (New York Convention)
GLOBAL RISK RATINGS	 World Economic Forum global competitiveness index (2019): 117/141 World Bank ease of doing business (2020): 141/190 Corruption perception index (2020): 94/180 Global Innovation Index (2021): 90/132 Moody's rating B2 (2020) Economic freedom ranked 93rd freest (2021) Rand Merchant Bank, Where to invest in Africa ranked 10th (2021)

INVESTMENT OPPORTUNITIES AVAILABLE IN TANZANIA

SECTOR OR SUBSECTOR	KEY FACTS	OPPORTUNITIES	
PHARMACEUTICALS AND MEDICAL EQUIPMENT	 Pharmaceutical & Medical devices Imports: more than 85% Foreign currency spent Annually: US 1billion Potential market: local population about 60 million; EAC Population: 160 mil. (Est. 2018) SADC Population: 327 mil. (Est. 2019) 	Establishment of pharmaceutical or/and Medical equipment plants	
EDIBLE OILS	 Imports: US\$83.19 million (2018) Annual Demand: 570,000 tonnes Annual Supply: 180,000 tonnes Demand forecast: 700,000 tonnes (2030) 	 Large scale farming of oil seeds to address supply gap. Establishment of oil seeds processing facilities. Establishment of refineries. 	

SECTOR OR SUBSECTOR	KEY FACTS	0)PPORTUNITIES
COTTON AND TEXTILE	 Seed cotton yield: 28 years average). 80% of produced cott in raw form. Low cost labour. 	on exported	 Value addition from field to factory Ginning, spinning and weaving Textile Garments
REAL ESTATE	 Population: 60 million rate of 2.7% pa; Government Head Quafunctions moved from Salaam to Dodoma th High demand for reside Hotels and offices accution in Dodoma; Demand of modern how increasing across the 	arter and Dar es e Capital; lent houses, commoda- susing is country.	 Housing estates Residential apartments Office buildings Conference and banquet facilities Shopping malls Movie theatres and entertainment facilities Real estate properties
LIVESTOCK AND LEATHER INDUSTRY	 ❖ 2nd largest livestock in Africa (2020) ❖ Potential for 4.0Mil hides and 6.1Mil skins, annually. ❖ Local Meat demand is projected to increase by 166% from 290 million Tons to 480 Million Tons in 2030 Livestock Species Baseline Population (Mil.In 2016) Cattle 28.4 4.7 Goats 16.7 2.8 		 Raising & Fattening Live animal Trading Slaughtering Meat Processing Leather Processing Retailing & Marketing
	Sheep 5.0	3.5	

SECTOR OR SUBSECTOR	KEY FACTS	OPPORTUNITIES
CANE SUGAR PRODUCTION	 Current production is 320,000 tons (full capacity). 	Establish sugar production factories;
	More than 300,000 tons sugar deficit in Tanzania	Establish sugarcane plantations
	Highest average cane yields in the world, at 120 tons/ha (good soils and climate).	and sugarcane processing plants.
	Rainfall and generous rivers and best irrigation potential.	
	Suitable Soil and topography.	
	Per capita consumption to increase.	
	High increase in demand relative to supply capacity.	
	Current production could peak to 500,000 tons by 2020.	
FISHING AND AQUACULTURE	Freshwater coverage: 54,337sq. km (6.1 % of surface area) which include Lake Victoria the largest	Fishing ports and fishing in the EEZ.
	lake in Africa and Lake Tangan- yika the second deepest lake in the world and second largest in	Fish processing factories and fishing boat building yards.
	Africa;	❖ Commercial fish
	Territorial Sea: 64,000 sq.km.	farms in marine and freshwater areas.
	Exclusive Economic Zone (EEZ): 223,000sq.km	
	Coastline: 1,424 km along Indian Ocean.	

SECTOR OR SUBSECTOR	KEY FACTS	OPPORTUNITIES
MINING AND METALS	 Contribute to exports for 21.7 Gold exports: 94% of all mineral exports. Sector growth rate: 6.9% Sector share to GDP: 4.7% Exports in raw form. 	Establish smelting plants and gold refinery plants.
OIL & GAS	 Gas discoveries in Tanzania are catapulting the region into a major player in the global energy, Expected to bring billions in investment that could transform the entire economy. East Africa's coastal region, stretching out to Seychelles holds a resource of 441.1 trillion cubic feet of natural gas, (US Geological Survey). Discovered reserves in Tanzania alone is over 57.54 trillion cubic feet. 	 Upstream projects include exploration of oil and gas onshore and offshore areas; Downstream oil & gas investment projects such as transportation & storage facilities; Transportation and distribution of natural gas for compressed natural gas, industries and households.



SECTOR OR SUBSECTOR	KEY FACTS	OPPORTUNITIES
TOURISM AND LEISURE INDUSTRY	 Average length of stay: 10-11 days 	 Tourist Hotels, Lodg- es, Tented Camps,
	 Average Expenditure per tourist: US\$355 (package tours) and US\$247 (non-package tours) 	 Beach tourism, cultural and historical sites
	22 National Parks,	❖ Golf courses and
	1 Conservation Area	eco-tourism facilities
	❖ 32 Game Reserves,	 Leisure parks
	44 Game Controlled Areas,	 Conference tourism facilities
	4 Ramsar/Wetland Sites,	 Air/ground transport
	33 Wildlife Management Areas,	 Tour operations and
	❖ 6 Nature Reserves	trophy hunting.
	❖ Tourism icons:	
	 Kilimanjaro Mountain – 5,895 Meters High - is the highest free standing mountain in the World and highest in Africa 	
	 Ngorongoro Crater is among the World Heritage Sites 	
	 Serengeti National Park with Animal Migration – the lead- ing National Park in Africa in 2019, 2020 and 2021. 	



SECTOR OR SUBSECTOR

KEY FACTS

OPPORTUNITIES

AGRICULTURE AND AGRO - PROCESSING

- Tanzania has plenty arable for agriculture. A variety of crops, fruits and vegetables produced are potential for Agro – Processing including Tea, Cashew nut, Floriculture, Pulses, Cassava, mangoes, maize, rice, beans, etc.
- Cashew has multiple products including:
 - Cashew nuts, Cashew nuts milk and butter;
 - Cashew Shells, Anorexic acids, Cashew Apple-eat fresh, Alcohol-Fine wines, Jams, Flavor drinks (Alcoholic and non-alcoholic) Animal Feeds -Discarded nuts, Residuals of Cashew Kernels, Charcoal

- Rehabilitation and expansion of existing processing Industries.
- Joint Venture with existing Processors.
- Construction and operation of New Processing Industries.
- Construction of Industrial Parks











SECTOR OR SUBSECTOR	KEY FACTS	OPPORTUNITIES
INFRASTRUCTURE NETWORK	 Tanzania Railway Corporation (TRC) has operation lines with 2,706km and Tanzania-Zambia Railway Authority (TAZARA) with 970 km. Power generation grows at 10,15% persons with only 24% 	 Airport, Rail and Port construction/ rehabilitation projects in PPP model. Power generation sector using hydro,
	10–15% per year, with only 24% coverage and total installed capacity of 1,300 MW.	natural gas, coal, uranium and renewable resources.
	The Government plans to generate more than 10,000 MW in 2025. Medium Target is	Inland container depots and extended railway lines.
	 5,000MW by 2020. ❖ Currently an Hydroelectric Power Plant and Dam is under construction. The Plant will generate 2,115 MW and is expected to be completed in 2022. 	Private operators on SGR for transportation of cargos and passengers.
	Standard Gauge Railway (SGR) Project with 1,219 km from Dar Es Salaam to Mwanza (under construction). Lot I,Dar es Salaam - Morogoro is under testing and commissioning stage while Lot II, Morogoro - Makutopora (422 Km) is 73% complete. Lot V, Isaka - Mwanza 341km is at mobilization stage, Lot III Makutopora – Tabora (294km) and Lot IV Tabora – Isaka (133km)are under procurement stage.	

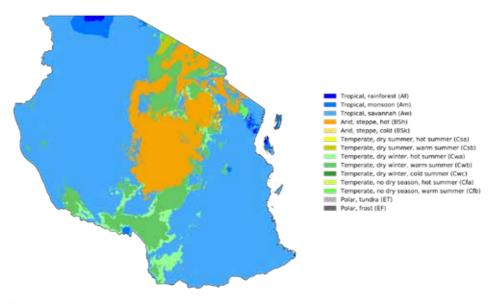
INVESTMENT INCENTIVES

CATEGORY OF INCENTIVES		INCENTIVES
FISCAL INCENTIVES	*	Exemption on Project Capital goods
		Zero Import Duty on capital goods.
		Zero Import Duty on raw material
	*	Tax Relief on Deemed Capital Goods - Import Duty exempted by 75%
	*	Reduced corporate tax to 20% for the first 5 consecutive years on Manufacturing of pharmaceuticals, Textile or leather products
	*	Capital Allowance on Agriculture (100%), Mining - first 5 years (20%), Hotels (50%), Fish farming (50%), Tourist services (50%);
	*	Reduced corporate tax to 10% for the First 5consecutive year on Assembly of motor vehicles, tractors, fishing boats or out boat engine;
	*	Depreciation Allowance (37.5% - 5%)
NON-FISCAL INCENTIVES	*	Automatic Immigration Quota: Initially 10 expatriates during project implementation. Additional, one expatriate for every 10 jobs created;
	*	Unconditional (Free repatriation) transferability of funds of any currency of:
		Net profits,
		Repayment of foreign loans,
		Royalties, Fees charges in respect of foreign technology,
		Remittance of proceeds; and
		Payment of emoluments, etc.

INVESTMENT CATEGORIES

Category of Investment	Minimum capital requirement	
A. Normal Investors	 Foreign investors - USD 500,000 	
	❖ Local investors – USD 100,000	
B. Strategic Investors	 Foreign investors - USD 50,000,000 	
	❖ Local investors – USD 20,000,000	

NB: Apart from normal incentives offered to all categories of investments, Strategic Investors are eligible to apply for additional incentives that may deem necessary to facilitate the investment.

















For more information, please scan the QR code provided and do not hesitate to contact Tanzania Investment Centre through the following address:

Executive Director TANZANIA INVESTMENT CENTRE (TIC),

P.O. Box 938.

DAR ES SALAAM

Tel: +255 22 2116328-32 / Fax: +255 22 2118253

Email: info@tic.go.tz

Websites: www.tic.go.tz (TIC)

For project registration: https://onestopshop.tic.go.tz

Other Important links:

www.zipa.go.tz (ZIPA)

www.epza.go.tz (EPZA)

www.tantrade.go.tz (TANTRADE)

www.tanzaniatourism.go.tz (TTB)



Please, scan the QR Code for further details: